



## **Business Development - base in Heidelberg**

### **Position Summary**

Biocytogen is a fast-growing biotech company with broad cutting edge technologies. You will have the best opportunity to learn and utilize the science and business in the fields of **immuno-oncology, animal model gene engineering, preclinical pharmacology, therapeutic antibody discovery**, etc. The biggest advantage of working in Biocytogen is that your career will have the best combination of biopharmaceutical science and applications, and you will grow with Biocytogen with confidence and strength.

### **Job Responsibilities**

- Master the science and business skills in the above-mentioned fields
- Actively reach out to prospective customers, explore business opportunities, manage negotiations and secure contracts
- Attend trade shows/relevant conferences
- Support the Marketing Team in developing the Biocytogen brand and building awareness in the market place

### **Required skills and Experience**

- Bachelor, Master or Ph.D in bioscience field
- Strong interests to learn advances in biopharmaceutical science and business
- Enjoy networking with top scientists from biotech and biopharma companies
- Proven track record of revenue generation is a plus
- Excellent written and oral communications skills
- Willingness to travel (i.e. customer meetings, conferences/vendor shows)

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